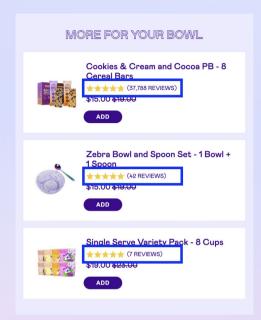
# **Retention Marketing Personalization**

### Optimize your customer retention strategy with powerful integrations & apps to drive more engagement, conversions, and loyalty

Customers using Yotpo for online reviews and ratings can now integrate with the personalization platform, Rebuy, to **make the most of omnichannel conversion tactics**. Top Rebuy clients typically **realize an AOV increase of 5-15%**.

As you become more connected with Yotpo's retention solutions, your brand can also expect to **unlock more value and engagement opportunities** with Rebuy.



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#### **Integration Features of Today**

- ✓ Product ratings & reviews
  → Display ratings & reviews under Rebuy product offers
- ✓ Switch-to-Subscription
  → Allow customers to switch one-time products to subscriptions to improve LTV
- ✓ Referral CTAs on Reorder Landing Pages
  → Generate referrals through Reorder Landing Pages to increase loyalty + conversions
- ✓ Loyalty Smart Cart™ App
  - → Allow returning customers to view loyalty points and rewards in Rebuy's cart drawer

#### **Integration Features of Tomorrow**

## ✓ Email & SMS Events integration → Embed product offers directly in email & SMS marketing campaigns

#### C∕⊃ SMS Opt-In Smart Cart<sup>™</sup> App

→ Capture shoppers' phone numbers in the cart drawer to grow subscriber lists

Integrate with Rebuy to retain customers and drive more conversions

Connect with a Rebuy Merchant Success Manager Help Doc: Yotpo & Rebuy Integration